

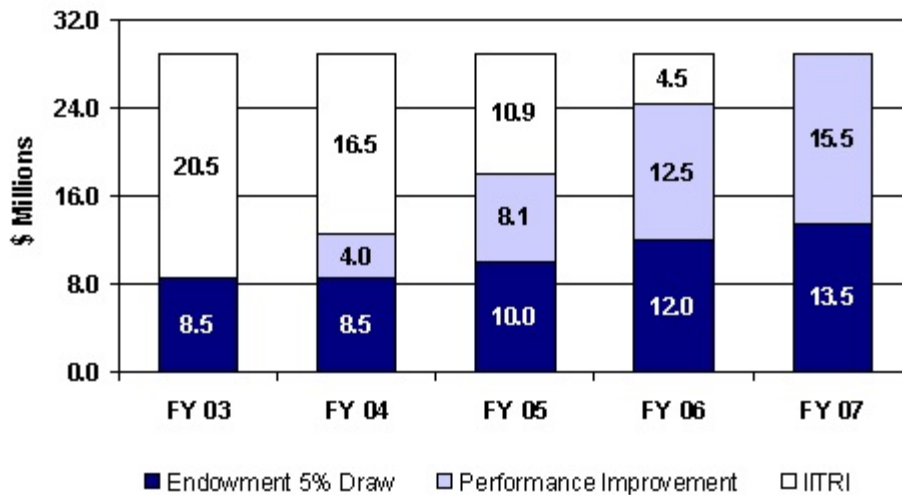
University Faculty Council Financial Report

November 21, 2005

Historically, the University's operating expenses exceeded tuition revenues by varying amounts up to \$29 million. Gifts, government grants, endowment income, other revenue sources, and operating improvements were used to the gap. The soaring stock market of the late 1990's and successful fund-raising substantially increased the University's endowment. From 1997 to 2000, the endowment increased from \$122M to \$205M. The Pritzker/Galvin match campaign raised an additional \$250M. The endowment gains and the funds from the campaign were used to fund the revenue shortage.

The stock market decline that began in 2000 reduced the endowment value and made future growth uncertain. Large operating deficits continued and the administration knew it could not continue to withdraw such large sums from endowment to subsidize operations. The administration formulated a strategic operating plan ("2004 Plan") to fund the \$29M operating deficit. The Plan reduced endowment withdrawals to 5% of the value each year. The balance of the deficit through FY07 was to be made up by "performance improvement" (increased revenue and expense control) and \$52.4M of proceeds from the sale of IITRI.

2004 Plan - Source of Funds



Comparison of 2004 Plan to Results (in Millions)

Source of Funds	FY03		FY04		FY05			FY06	FY07
	Plan	Actual	Plan	Actual	Plan	Actual	Var	Plan	Plan
IITRI Proceeds	\$20.5	\$16.5	\$16.6	\$0.1	\$10.9	\$15.7	\$4.8	\$4.5	0
Performance Improvement	0.0	4.0	1.0	(3.0)	8.1	7.6	(0.5)	12.5	15.5
Endowment Withdrawal*	8.5	10.8	10.2	(0.6)	11.2	11.7	0.5	12.6	13.5

The use of IITRI proceeds matched the Plan target in FY04, but exceeded the target by \$4.8M in FY05. Performance improvement was about \$3M short of the target in FY04, but only \$487,000 short in FY05. The Plan provides for withdrawing 5% of the endowment value each year. The numbers shown in the 2004 Plan chart are estimates of 5% of the value. The Plan amounts shown in the table for FY04-FY06 are 5% of the actual prior year's value, as shown on page 6 of this Report. \$600,000 more than 5% was withdrawn in FY04, but \$500,000 less than 5% was withdrawn in FY05.

A strategic plan for the next several years is being prepared as part of the self study process for the NAC accreditation and will be presented to the Board of Trustees at their Spring 2006 meeting.

Financial Results (page 4-5)

Financial Summary (in Millions)

	FY03	FY04	FY05	FY05 Var	
Operating Revenues	\$136.8	\$133.0	\$149.1	\$16.1	12.1%
Operating Expenses	<u>147.5</u>	<u>148.8</u>	<u>155.7</u>	<u>6.9</u>	4.6%
Operating Deficit	(10.7)	(15.8)	(6.6)	9.2	-58.2%
Nonoperating Gain	<u>50.2</u>	<u>22.6</u>	<u>28.5</u>	5.9	26.1%
Increase in Net Assets	39.5	6.8	21.9	15.1	

Operating revenues increased by \$16.1M (12.1%), of which \$6.4M was attributable to an increase in net tuition. This follows a slight decline in operating revenues in FY04. The operating deficit was reduced by \$9.2M (58.2%) in FY05, after increasing by \$5.1M in FY04.

Endowment Statistics (page 6-7)

The value of the endowment increased by \$5.5M (2.9%) to \$192.1M as of May 31, 2005. This does not include the \$60.1M value of the Alion notes and warrants the University received in the IITRI sale, which would bring the total endowment value to \$252.1M. Endowment withdrawals were about equal to the Plan's 5% targets.

Tuition Revenue and Discounts (page 8)

Tuition revenue increased by \$4.8M (7.9%) and \$6.4M (9.8%) in FY04 and FY05 respectively. Increased enrollment and reduced tuition discounts contributed to the improvement. In FY05, undergraduate tuition increased 19.2%, main campus graduate tuition increased 11.6%, Chicago-Kent increased 11.4%, but Stuart tuition revenue declined 17.9%. Undergraduate tuition discounts declined by 8.7% from 49.4% to 45.1% and graduate tuition discounts declined by 8.4% from 19.1% to 17.5%.

Enrollment (pages 9-11)

6,472 students were enrolled in Fall 2005, 94 (1.5%) more than in Fall 2004. Total credit hours increased 3.3% from 66,528 to 68,730. College of Architecture enrollment increased by 90 students (15.2%) and Institute of Business enrollment doubled from 40 to 79 students. Although enrollment increased, it fell short of budgeted enrollment in most categories. The number of undergraduate full-time freshman was 86.3% of budget, part-time hours were 82.8% of budget, main campus graduate hours were 94.1% of budget, and Stuart hours were 79.9% of budget.

As the table on page 9 show, there were 2,027 international students enrolled in 2005, 31.3% of the student body. International student enrollment almost doubled from 1,110 students in 1998 to 2,164 students in 2002. After 9/11, enrollment declined by 137 students to 2,027 in 2003, the same number enrolled in 2005.

Retention (page 11)

After reaching a high of 89% retention from first to second year in 1999, the retention statistics have declined steadily. Of the 461 freshmen who enrolled in 2004, only 81% enrolled in 2005.

Admissions (page 12-13)

Undergraduate full-time applications for 2005 declined by 4% and full-time enrollment declined by 52 students (11%) from last year. Undergraduate transfer students increased by 35 students (23%). Main campus graduate applications declined by 3% but the number of new students increased by 27 (3%). First-year students at Kent declined by 49 (13%) and Stuart admissions declined by 15 students (10%).

Fall 2006 admissions statistics look excellent as of November 15, 2005. Applications increased by 2,077 (194%) from last year and the number of students admitted increased from 420 to 984 (134%).

Test Scores (page 14)

The means and 25th - 75th percentile SAT scores for entering freshmen declined in 2005; the mean SAT score for all freshmen declined from 1313 to 1285. The mean ACT score remained almost constant for the last four years, although the 25th - 75th percentile ACT scores declined slightly in 2005. For 2006 freshmen admitted to date, the SAT and ACT test scores have declined from scores two years ago.

The GRE scores on two of the three tests declined slightly from the previous year, while the quantitative score was the same as the previous year. The scores on the GREWA (writing analysis) test have declined slightly over the last three years. The GMAT scores increased in each category, the TOFEL score declined from the previous year and the LSAT score increased in each of the last three years.

Staff Numbers and Compensation (page 15)

Total faculty salaries increased 5.8% and administrative salaries increased 2.5% in FY05. The number of employees increased by four in FY05 (one faculty and three staff employees).

Government Grants and Private Gifts (page 16)

In FY05, government grants increased by \$2.2M (8.1%) and private gifts increased by \$6.7M (110%), primarily due to a large anonymous gift.

SUMMARY OF FINANCIAL RESULTS (in Millions)

	FY99	FY00	FY01	FY02	FY03	FY04	FY05	Var	
Operating Revenues and Expenses									
1	Operating revenue (details on table below)	92.6	107.9	121.5	125.6	136.8	133.0	149.1	\$16.1
2	Operating expenses (details on table below)	<u>87.5</u>	<u>119.7</u>	<u>132.0</u>	<u>136.6</u>	<u>147.5</u>	<u>148.8</u>	<u>155.7</u>	<u>6.9</u>
3	Operating gain (loss)	5.1	(11.8)	(10.5)	(11.0)	(10.7)	(15.8)	(6.6)	9.2
Nonoperating revenue and expenses									
5	Private gifts	20.6	19.3	19.5	6.7	5.7	6.1	12.8	6.7
6	Interest on debt	(4.1)	(3.9)	(4.3)	(4.7)	(4.3)	(4.7)	(4.9)	(0.2)
7	Gain (loss) on investments	1.9	21.5	(9.5)	(13.4)	(9.1)	30.7	24.2	(6.5)
8	Depreciation expense	(10.0)	(10.3)	(10.1)	(10.0)	(9.9)	(10.7)	(10.9)	(0.2)
9	Other		(0.7)	(2.8)	2.3	(2.0)	(0.4)	(2.3)	(1.9)
10	Sale of IITRI					69.8			
11	Gain on sale of Alion Mezz notes							7.2	7.2
12	Other IITRI-related items	<u>1.8</u>	<u>1.2</u>		<u>8.3</u>		<u>1.6</u>	<u>2.4</u>	<u>0.8</u>
13	Nonoperating gain (loss)	10.2	27.1	(7.2)	(10.8)	50.2	22.6	28.5	5.9
14	Increase (decrease) in net assets	15.3	15.3	(17.7)	(21.8)	39.5	6.8	21.9	15.1
15	Subtract the IITRI gain					<u>(69.8)</u>	<u>(1.6)</u>		
16	Increase (decrease) without the IITRI gain					(30.3)	5.2		

Operating Revenues and Expenses (in Millions)

	FY03	FY04	FY05	Var		
Operating Revenues (excluding gifts)						
17	Tuition and Fees, net of scholarships	\$60.5	\$65.3	\$71.7	\$6.4	9.8%
18	Government grants and contracts	30.2	27.0	29.2	2.2	8.1%
19	Private grants and contracts	6.0	4.5	4.1	(0.4)	-8.9%
20	Endowment income	3.1	3.8	4.2	0.4	10.5%
21	Interest from ALION investments	1.9	2.5	2.4	(0.1)	-4.0%
22	Sales and services of education activities	1.9	1.6	*		
23	Sales and services of auxiliary enterprises	9.6	10.1	11.4	1.3	12.9%
24	Other sources	10.1	7.9	12.9	5.0	63.3%
25	Net Assets released from restrictions	<u>13.5</u>	<u>10.3</u>	<u>13.2</u>	<u>2.9</u>	28.2%
26	Total operating revenue	136.8	133.0	149.1	16.1	12.1%
Operating Expenses (excluding						
28	Faculty Salaries		36.2	38.3	2.1	5.8%
29	Administrative Salaries		31.7	32.5	0.8	2.5%
30	Part-time Salaries		10.2	10.1	(0.1)	-1.0%
31	Employee Benefits		13.9	14.4	0.5	3.6%
32	Operations and Maintenance		15.5	15.8	0.3	1.9%
33	Supplies and Services		28.6	34.5	5.9	20.6%
34	Travel and Conferences		2.8		(2.8)	-100.0
35	Professional Fees and advertising		9.9	10.1	0.2	2.0%
36	Total operating expenses		148.8	155.7	6.9	4.6%

* FY05 no longer lists Sales and services of education activities

Operating revenue (line 1) increased by \$16M in FY05 while operating expenses (line 2) increased by only \$6.9M. This resulted in a \$9.2M reduction in the operating loss in FYY05 (line 3). IITRI's net income of \$2.4M in FY05 and \$500K in FY04 is included in "Other IITRI-related items" on line 12, not Operating revenue (line 1).

\$6.4M of the increase in operating income is attributable to net tuition and fees (line 17) and \$5M is attributable to "Other sources" (line 24). Other sources include Moffett, law offices, catering, short courses, interest on Mezz notes, gain on sale of student loans and other items. The cost of utilities (gas, electric and water) comprise approximately \$5M of the operations and maintenance expense (line 32).

The FY05 nonoperating gain of 28.5M (line 13) was \$5.9M (26.1%) more than in FY04. Private gifts (line 5) increased by \$6.7M, mostly attributable to a large anonymous gift the University received.

PERFORMANCE IMPROVEMENT

Computation of Performance Improvement

Fiscal Year	Deficit	FY03 Baseline Deficit	Improvement	Plan Target	Variance
2004	(\$17,429,000)	(\$18,456,000)	\$1,028,000	\$4,000,000	(\$2,973,000)
2005	(10,843,000)	(18,456,000)	7,613,000	8,100,000	(487,000)
2006 budget	(7,028,000)	(18,456,000)	11,428,000	12,500,000	(1,072,000)

The University calculates performance improvement for a year by subtracting the current year's deficit from the FY03 baseline deficit. The FY05 deficit was \$7.6M less than the FY03 \$18.5M deficit. This \$7.6M performance improvement was \$487,000 less than the \$8.1M target.

The University measures performance improvement using the fiscal year's EBIDNAR (net income before interest, depreciation, and net assets released). EBIDNAR is computed using the information from the following table.

Computation of EBIDNAR (in Thousands)

	FY03 Baseline	FY04 Actual	FY05 Actual	FY06 budget
Net Tuition	\$60,473	\$65,279	\$71,667	\$81,357
Grants/Contracts	30,006	26,903	25,920	31,529
Gifts*	5,706	6,137	7,766	11,866
Endowment Distribution	8,514	10,188	11,700	11,700
All Other	15,313	13,482	17,437	20,480
Total Revenues	120,012	121,989	134,490	156,932
Compensation	69,702	75,288	79,295	85,234
Operating Expenses	20,034	20,996	25,259	27,185
Grants/Contracts	30,024	27,249	26,171	31,446
All Other	22,350	17,621	15,712	20,356
Total Expenses	142,110	141,154	146,437	164,221
All other Operating items (net)	3,642	1,736	1,103	260
Net EBIDNAR	(18,456)	(17,429)	(10,844)	(7,029)

ENDOWMENT

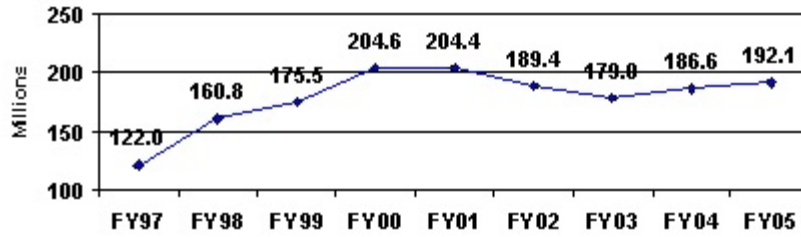
Endowment Statistics (in Millions)

Endowment Value on 5/31		Value of Alion Securities	Value with Alion Securities	Var	Withdrawals		
					Actual Withdrawal	5% of previous year's value (col 4 x 5%)	Variance from 5% (col 6-7)
1	2	3	4	5	6	7	8
FY97	\$122.0		\$122.0				
FY98	160.8		160.8	31.8%	\$23.5		
FY99	175.5		175.5	9.1%	22.8		
FY00	204.6		204.6	16.6%	24.5		
FY01	204.4		204.4	-0.1%	24.5		
FY02	189.4		189.4	-7.3%	24.5		
FY03	179.0	37.4	\$216.4	14.3%	8.8	9.5	(\$0.7)
FY04	186.6	37.4	\$224.0	3.5%	10.2	10.8	(\$0.6)
FY05	192.1	60.1	\$252.2	12.6%	11.7	11.2	\$0.5
FY06 proj					12.5	\$12.6	(\$0.1)

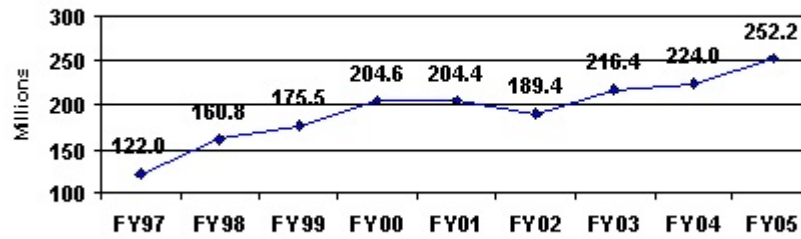
The 2004 Plan permits the University to withdraw 5% of the endowment as valued at the beginning of the fiscal year. The University received promissory notes and warrants to purchase Alion stock (securities) when it sold IITRI to Alion in 2002. The proceeds from these securities will be unrestricted funds, so they are not technically part of the University's endowment. The value of the securities are considered part of the endowment to compute the 5% permitted withdrawal. Column 4 shows the value of the endowment with the securities included.

Column 7 shows the permitted withdrawal based on 5% of the prior year's value. The University withdrew \$700,000 less than the 5% value in FY03, \$600,000 less in FY04, and \$500,000 more in FY05.

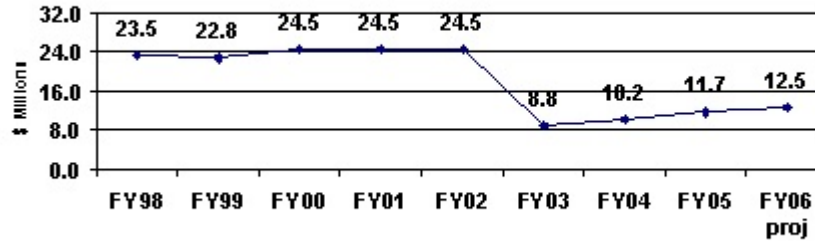
Endowment Value on May 31



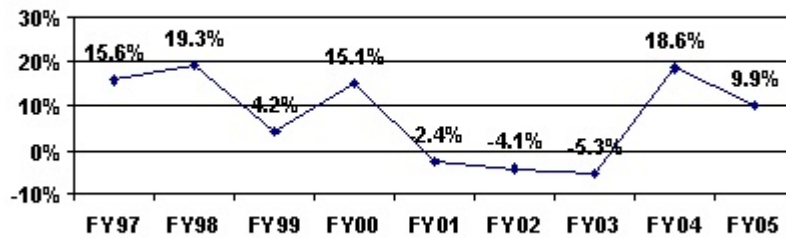
Endowment Value with Alion Notes and Warrants on May 31



Endowment Withdrawals

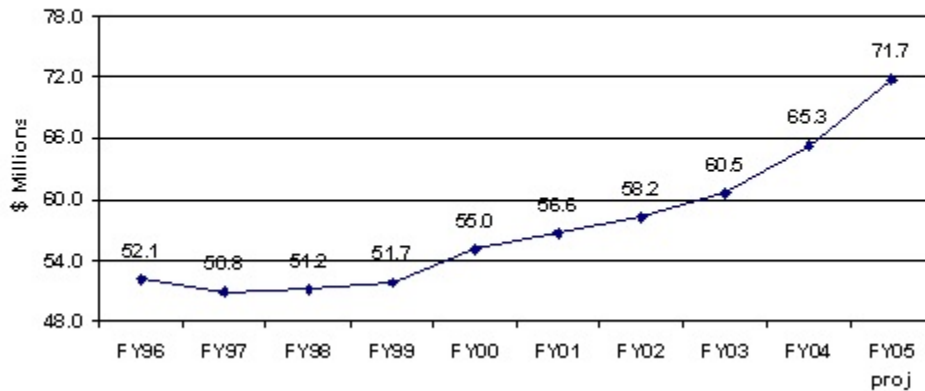


Endowment Returns



TUITION REVENUE

Net Tuition Revenue



Tuition revenue increased by \$4.8M (7.9%) in FY04 and by \$6.4M (9.8%) in FY05.

Source of Tuition Revenue (in Millions)

	FY03	FY04	FY05	Variance	
Undergraduate	\$15.2	\$16.7	\$19.9	\$3.2	19.2%
Main Campus graduate	17.6	19.0	21.2	2.2	11.6%
Chicago-Kent	20.0	21.1	23.5	2.4	11.4%
Stuart	7.8	8.4	6.9	(1.5)	-17.9%
Totals	60.5	65.3	71.7	6.4	9.8%
Graduate percent	75.0%	74%	72%	-2%	
Undergraduate percent	25.0%	26%	28%	2%	

Tuition Discounts

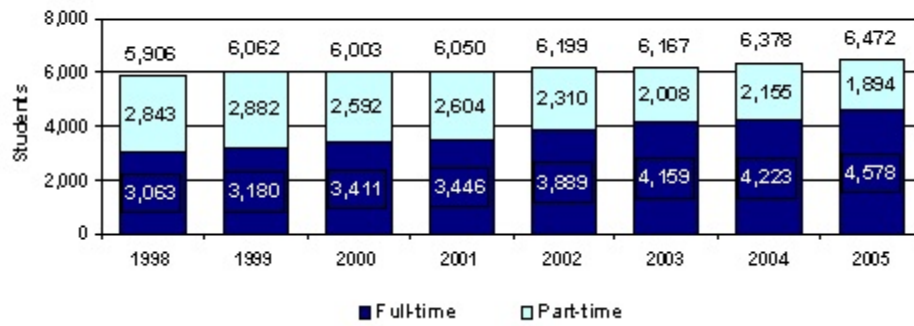
	Freshmen	Undergraduate	Graduate
FY04 Actual	59.5%	51.5%	17.0%
FY05 Actual	57.8%	49.4%	19.1%
FY06 Projected*	53.9%	45.1%	17.5%
FY06 improvement	6.7%	8.7%	8.4%

*The actual discounts for FY06 are not available yet.

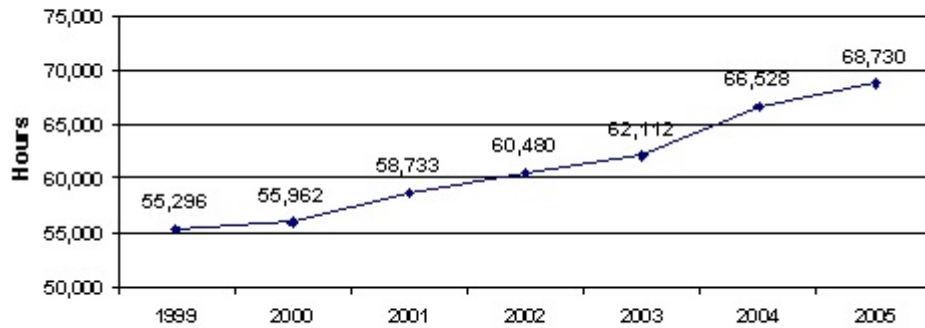
The University was successful in reducing tuition discounts which contributed to the increase in tuition revenue.

ENROLLMENT

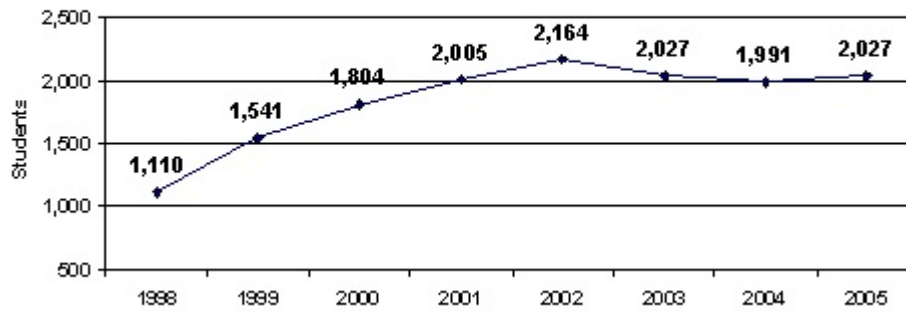
Total Enrollment



Total Credit Hours



International Students



University Enrollment

	FY00	FY01	FY02	FY03	FY04	FY05	FY06	FY06	Var
Undergraduate									
full-time heads	1,278	1,401	1,466	1,544	1,670	1,825	1,988	163	8.9%
part-time heads	428	335	376	361	271	264	228	(36)	-13.6%
total heads	1,706	1,736	1,842	1,905	1,941	2,089	2,216	127	6.1%
Hours	22,450	24,061	25,302	26,281	27,568	29,869	32,384	2,515	8.4%
Main Campus Graduate									
full-time heads	911	1,055	1,060	1,333	1,392	1,292	1,516	224	17.3%
part-time heads	1,564	1,416	1,501	1,313	1,182	1,344	1,175	(169)	-12.6%
total heads	2,475	2,471	2,561	2,646	2,574	2,636	2,691	55	2.1%
Hours	14,762	16,038	16,851	17,213	17,359	18,402	18,971	569	3.1%
Stuart									
full-time heads	144	168	163	194	259	250	226	(24)	-9.6%
part-time heads	349	355	315	234	162	229	195	(34)	-14.8%
total heads	493	523	478	428	421	479	421	(58)	-12.1%
Hours (semester)	2,314	2,529	2,401	2,248	2,392	2,588	2,197	(391)	-15.1%
Chicago-Kent									
full-time heads	821	766	733	762	782	856	848	(8)	-0.9%
part-time heads	417	377	316	292	280	318	296	(22)	-6.9%
total heads	1,238	1,143	1,049	1,054	1,062	1,174	1,144	(30)	-2.6%
Hours	15,831	14,625	13,702	13,966	14,045	15,669	15,178	(491)	-3.1%
CLFM									
full-time heads	26	21	24	56	56	CLFM students became Stuart students in FY04			
part-time heads	124	109	96	110	113				
total heads	150	130	120	166	169				
Hours	604	509	476	778	808				
Total									
full-time heads	3,180	3,411	3,446	3,889	4,159	4,223	4,578	355	8.4%
part-time heads	2,882	2,592	2,604	2,310	2,008	2,155	1,894	(261)	-12.1%
Total Heads	6,062	6,003	6,050	6,199	6,167	6,378	6,472	94	1.5%
Total Hours	55,296	55,962	58,733	60,480	62,112	66,528	68,730	2,202	3.3%

Budgeted Enrollment

	FY04 Budget	FY04 Actual	actual as % of Budget	FY05 Budget	FY05 Actual	actual as % of Budget	FY06 Budget	FY06 Actual	actual as % of Budget
Undergraduate FT freshman	420	397	94.5%	450	464	103.1%	480	414	86.3%
FT transfers	100	114	114.0%	140	151	107.9%	180	186	103.3%
Continuing FT undergraduates	1,197	1,159	96.8%	1,196	1,210	101.2%	1,365	1,388	101.7%
Total FT undergraduates	1,717	1,670	97.3%	1,786	1,825	102.2%	2,025	1,988	98.2%
Undergraduate PT hours	2,091	1,268	60.6%	1,268	1,355	106.9%	1,440	1,193	82.8%
Main Campus Graduate hours	19,348	17,359	89.7%	17,922	18,401	102.7%	18,448	17,356	94.1%
Stuart Graduate School hours	2,409	2,392	99.3%	2,866	2,588	90.3%	2,749	2,197	79.9%
Chicago-Kent heads	1,020	1,062	104.1%	1,100	1,174	106.7%	1,159	1,144	98.7%
Total Heads	6,635	6,167	92.9%	6,386	6,378	99.9%	6,218	6,472	104.1%

Note: Budgets are based on hours for Main campus and Stuart because tuition is charged by the credit hour.

Enrollment by College

	FY00	FY01	FY02	FY03	FY04	FY05	FY06	FY06 VAR	
Armour College	*	*	2,033	2,065	2,035	2,048	2,087	39	1.9%
College of Sciences & Letters	*	*	1,681	1,633	1,493	1,473	1,482	9	0.6%
Total Armour and CSL	3,499	3,512	3,714	3,698	3,528	3,521	3,569	48	1.4%
Center for Professional Dev				143	182	230	241	11	6.0%
College of Architecture	393	408	417	407	476	591	681	90	15.2%
Institute of Business						40	79	39	97.5%
Institute of Design	97	98	85	97	121	123	113	(10)	-8.3%
Institute of Psychology	187	188	187	206	208	220	224	4	1.9%
CLFM	150	130	120	166	169	**	**		
Chicago-Kent	1,238	1,143	1,049	1,054	1,062	1,174	1,144	(30)	-2.8%
Stuart Graduate School	498	524	478	428	421	479	421	(58)	-13.8%
Total Enrollment	6,062	6,003	6,050	6,199	6,167	6,378	6,472	94	1.5%

*Armour and CSL became separate colleges in FY02.

**CLFM students became Stuart students in FY04.

Freshmen Retention Rates

Fall	Students Enrolled	Cumulative Enrolled and Graduated					
		2 nd year	3 rd year	4 th year	5 th year	6 th year	7 th year
1997	265	81%	71%	68%	65%	68%	68%
1998	283	83%	67%	65%	65%	67%	n/a
1999	275	89%	77%	74%	72%	71%	69%
2000	401	85%	74%	72%	70%	69%	
2001	292	85%	75%	72%	68%		
2002	360	81%	71%	68%			
2003	392	82%	74%				
2004	461	81%					

89% of the students who started in 1999 enrolled the following year and 77% of that class enrolled as juniors. The 89% freshman retention rate in 1999 was the highest rate in many years. For freshmen who entered in 2004, only 81% enrolled the following year.

ADMISSIONS INFORMATION

Final Data for Undergraduate Freshmen and Pre-Pharmacy

	2003	2004	2005	Variance	
Undergraduate Full-Time					
Applications	2,539	2,609	2,514	(95)	-4%
Admits	1,502	1,603	1,588	(15)	-1%
Final enrollment	397	464	415	(49)	-11%
Undergraduate Transfers					
Applications	539	521	540	19	4%
Admits	214	283	288	5	2%
Final enrollment	114	151	186	35	23%
Undergraduate Part-Time					
Admits	84	74	66	(8)	-11%
Final enrollment	70	51	56	5	10%

Fall 2006 Full-time Freshman Admissions Data To Date

November 15, 2005

	Fall 04	Fall 05	Fall 06	2006 Var	
Inquiries	18,659	19,873	29,416	9,543	48.0%
Applications	410	1,072	3,149	2,077	193.8%
Admitted	190	420	984	564	134.3%

GRADUATE ADMISSIONS

MAIN CAMPUS					
Total					
	2003	2004	2005	Var	
Applications	6,454	5,013	4,856	(157)	-3%
Admits	3,483	2,899	2,808	(91)	-3%
Admits (Dom & Int. w/I20's)	2,345	2,375	2,541	166	7%
Final enrollment	748	842	869	27	3%
Armour College					
Applications	3,455	2,440	2,312	(128)	-5%
Admits	1,866	1,426	1,285	(141)	-10%
Admits (Dom & Int. w/I20's)	1,092	1,050	1,113	63	6%
Final enrollment	281	322	333	11	3%
College of Sciences and Letters					
Applications	2,251	1,787	1,737	(50)	-3%
Admits	1,168	1,014	1,011	(3)	0%
Admits (Dom & Int. w/I20's)	808	873	926	53	6%
Final enrollment	282	318	337	19	6%
Institute of Psychology					
Applications	199	235	241	6	3%
Admits	99	88	98	10	11%
Admits (Dom & Int. w/I20's)	98	87	96	9	10%
Final enrollment	35	34	47	13	38%
College of Architecture					
Applications	273	277	334	57	21%
Admits	169	187	240	53	28%
Admits (Dom & Int. w/I20's)	169	187	238	51	27%
Final enrollment	52	66	78	12	18%
Institute of Design					
Applications	151	130	106	(24)	-18%
Admits	106	94	81	(13)	-14%
Admits (Dom & Int. w/I20's)	106	94	81	(13)	-14%
Final enrollment	47	41	38	(3)	-7%
Center for Professional Development					
Applications	125	144	126	(18)	-13%
Admits	75	90	93	3	3%
Admits (Dom & Int. w/I20's)	72	84	87	3	4%
Final enrollment	51	62	36	(26)	-42%
DOWNTOWN CAMPUS					
Stuart Graduate School of Business					
	2003	2004	2005	Var	
Applications	656	657	577	(80)	-12%
Admits	508	494	402	(92)	-19%
Admits (Dom & Int. w/I20's)	505	483	371	(112)	-23%
Final enrollment	191	152	137	(15)	-10%
Chicago-Kent College of Law					
Applications	3,774	4,228	3,799	(429)	-10%
Admits	1,058	1,212	1,038	(174)	-14%
Admits (Dom & Int. w/I20's)	1,058	1,212	1,038	(174)	-14%
Final enrollment	318	379	330	(49)	-13%

TEST SCORES

Final Full-time Freshman Admission Test Scores

	Means				25 th - 75 th Percentiles			
	2002	2003	2004	2005	2002	2003	2004	2005
SAT Composite								
All Freshmen	1295	1303	1313	1285	1210 - 1380	1220 - 1390	1230 - 1400	1200 - 1370
Camras	1422	1417	1433	1406	1350 - 1480	1380 - 1460	1390 - 1470	1340 - 1473
Without Camras	1286	1292	1302	1273	1210 - 1370	1210 - 1380	1220 - 1390	1190 - 1360
Other full tuition	1334	1220	1326	1290	1295 - 1380	1205 - 1235	1220 - 1460	1258 - 1323
ROTC	1232	1225	1370	1227	1183 - 1258	1150 - 1285	1330 - 1425	1160 - 1290
ACT Composite								
All Freshmen	28	28	28	28	26 - 30	26 - 30	26 - 31	25 - 30
Camras	32	32	32	32	31 - 33	31 - 33	31 - 34	30 - 33
Without Camras	28	28	28	28	26 - 30	25 - 30	25 - 30	25 - 30
Other full tuition	30	28	29	27	28 - 31	27 - 28	27 - 32	25 - 30
ROTC	27	26	26	26	25 - 28	23 - 27	24 - 28	24 - 28

Test Scores of Admitted Freshmen To Date November 15, 2005

	Means				25 th - 75 th Percentiles			
	2003	2004	2005	2006	2003	2004	2005	2006
SAT Composite	1321	1340	1310	1295	1260 - 1400	1280 - 1420	1230 - 1383	1220 - 1370
ACT Composite	27	30	28	28	25 - 29	28 - 31	26 - 31	26 - 30

Graduate Student Test Scores

	2003	2004	2005
GRE			
Verbal	464	456	444
Quantitative	713	720	720
Analytical*	629	645	638
GREWA (writing analysis)*	4	3.9	3.8
GMAT			
Verbal	24	26	27
Math	44	43	46
Total	561	586	604
Analytical Writing	3.82	4.12	4.26
TOEFL	246	253	247
LSAT	158	159	160

Source: Table 8, Final Enrollment

*In 2002, GRE changed the analytical portion of the test to the GREWA (analytical writing test). The GRE has a shelf life of 5 years so IIT accepts either score.

For each student, the maximum score in each category is used with the exception of LSAT, where multiple scores are averaged. New full-time graduate students are included in this table (for LSAT only JD degrees are included).

FACULTY and STAFF

Salaries (in Millions)

	FY00	FY01	FY02	FY03	FY04	FY05	Var
Faculty salaries*	\$28.6	\$31.1	\$32.6	\$34.6	\$36.2	\$38.3	5.8%
Administrative salaries	24.9	27.6	28.6	30.1	31.7	32.5	2.5%
Part-time salaries, incl RA/TA	<u>6.8</u>	<u>7.0</u>	<u>8.2</u>	<u>9.7</u>	<u>10.2</u>	<u>10.1</u>	-1.0%
Total salaries	60.3	65.7	69.4	74.4	78.1	80.9	3.6%
Employee benefits	<u>10.4</u>	<u>11.6</u>	<u>12.0</u>	<u>13.0</u>	<u>13.9</u>	<u>14.4</u>	<u>3.6%</u>
Total salaries and benefits	70.7	77.3	81.4	87.4	92.0	95.3	3.6%
Total Operating Expenses	130.0	142.1	146.6	157.4	159.5	166.6	4.5%
<u>Ratios</u>							
Salaries and benefits / expenses	54.4%	54.4%	55.5%	55.5%	57.7%	57.2%	-0.8%
Faculty salaries / expenses	22.0%	21.9%	22.2%	22.0%	22.7%	23.0%	1.3%
Administrative salaries / expenses	19.2%	19.4%	19.5%	19.1%	19.9%	19.5%	-1.9%
Administrative / faculty salaries	87.1%	88.7%	87.7%	87.0%	87.6%	84.8%	-3.2%

Number of Employees

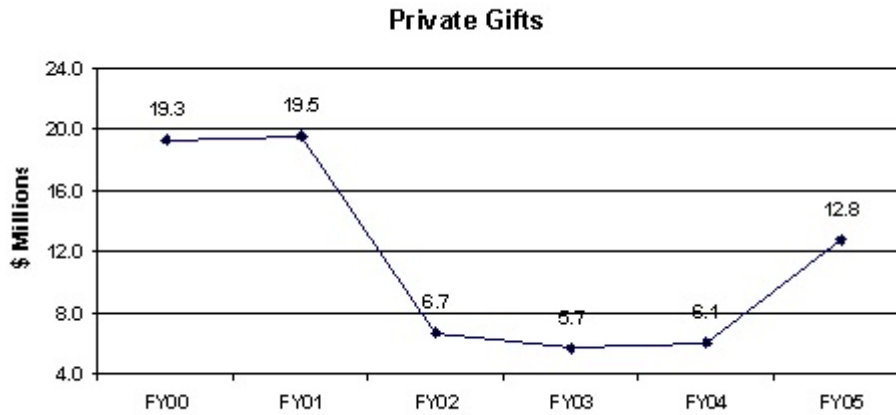
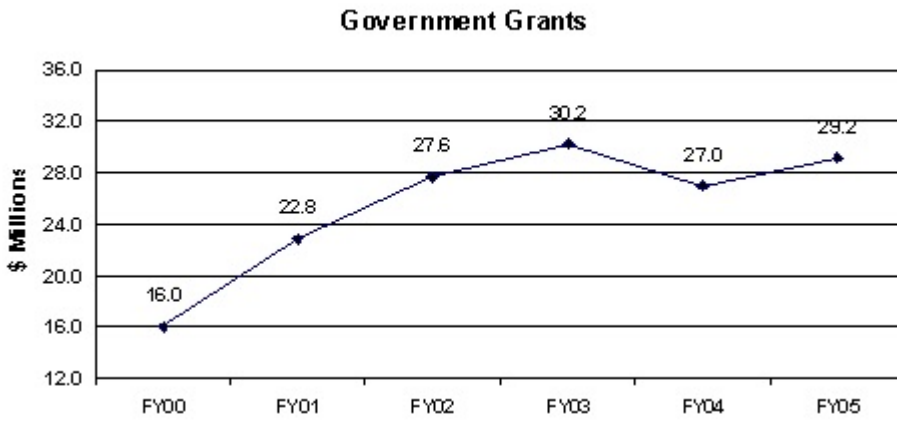
	FY01	FY02	FY03	FY04	FY05	Var
Faculty	341	330	325	344	345	1
Administration	289	288	291	298	298	0
Staff	<u>280</u>	<u>291</u>	<u>322</u>	<u>284</u>	<u>287</u>	<u>3</u>
Total	910	909	938	926	930	4
administration/faculty ratio	84.8%	87.3%	89.5%	86.6%	86.4%	-0.3%

Employees by Department

	8/31/04	8/31/05
University Academic staff	213	201
Business and Finance	126	127
Office of Provost*	38	74*
Office of Technology Services	47	48
Institutional Advancement	24	29
Graduate College	27	27
Enrollment *	63	23*
Graduate Enrollment	8	16
Communications and Marketing*	*	13
Undergraduate College	10	10
Office of International Affairs	7	7
Office of External Affairs	5	5
Office of President	4	4
General Counsel	<u>4</u>	<u>4</u>
Total Staff	576	588

*The Communication and Marketing staff has been moved out of the Provost's office and 45 staff members moved from Enrollment to the Provost's office

OTHER SOURCES OF REVENUE



As of April 15, 2005, the private gifts was projected to be \$7.5M. The University received a large anonymous gift that accounts for the difference.